

Event media kit

Accelerating strong
and sustainable growth
through trade

GTR AFRICA 2024 CAPE TOWN



#GTRAfrica

Cape Town International Convention Centre (CTICC), Cape Town, South Africa
March 7-8, 2024

gtreview.com/gtrafrica

GTR **AFRICA** 2024 CAPE TOWN

Global Trade Review (GTR) is excited to announce that GTR Africa will return to Cape Town, South Africa on March 7-8, 2024, marking 18 years in the region. Having welcomed 525 market leaders in 2023, the next edition will once again deliver a highly anticipated opportunity to connect with the key players and companies across Africa's trade, supply chain, commodity and infrastructure finance community.

Offering critical market insight and enjoying the support of leading trade institutions, delegates will gain unrivalled perspective through an extensive programme of over 70 expert speakers, while the exhibition hall will provide an invaluable opportunity to network and connect with industry leaders, peers and potential clients.

Don't miss your chance to join the unrivalled opportunity to catch up with old friends and build those crucial new market connections at what is set to be an excellent conference.

We look forward to seeing you there!

Register for GTR Africa 2024
Visit www.gtreview.com/gtrafrica



As the world's leading trade, commodity and export finance publisher and event organiser, GTR offers sponsors and advertisers unrivalled exposure and profiling among their peer and client groups. GTR can offer various appealing options that would strategically and effectively help raise the profile of the partner, and offer a highly effective platform with which to showcase its capabilities and mission.

Find out more at gtreview.com

GTR Global
Trade
Review

Where trade talks.



Sponsorship opportunities

Ed Virtue

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Speaking opportunities

George Mitchell

Associate Director, Content
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Marketing & media opportunities

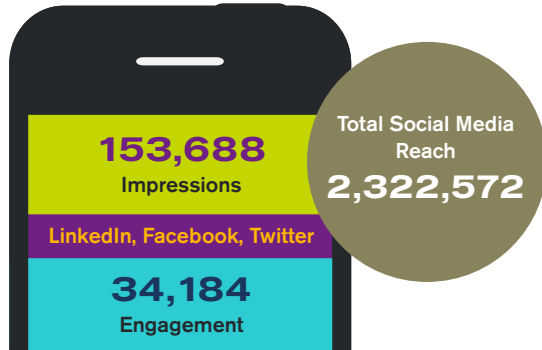
Elisabeth Spry

Head of Marketing
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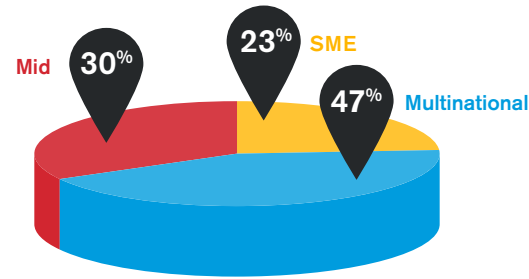
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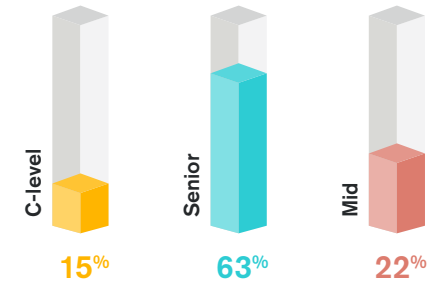
Social media in 2023



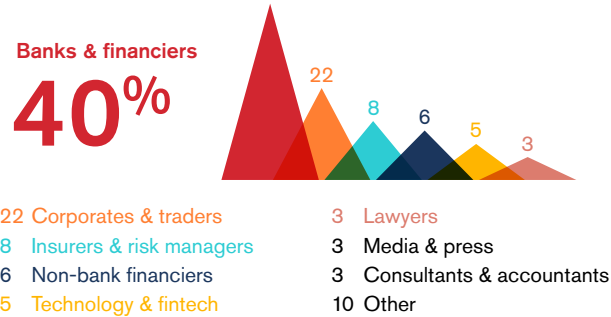
Company size breakdown in 2023



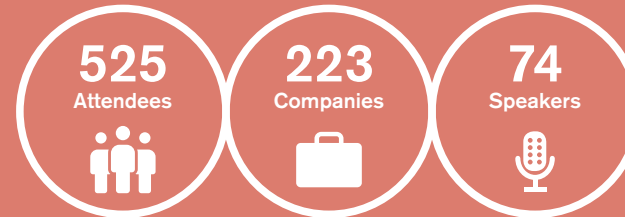
Job titles represented in 2023



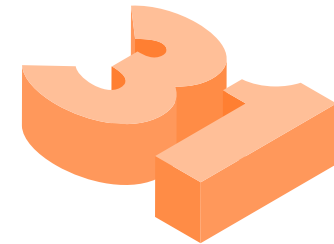
Attendees by sector in 2023



Vital statistics from 2023



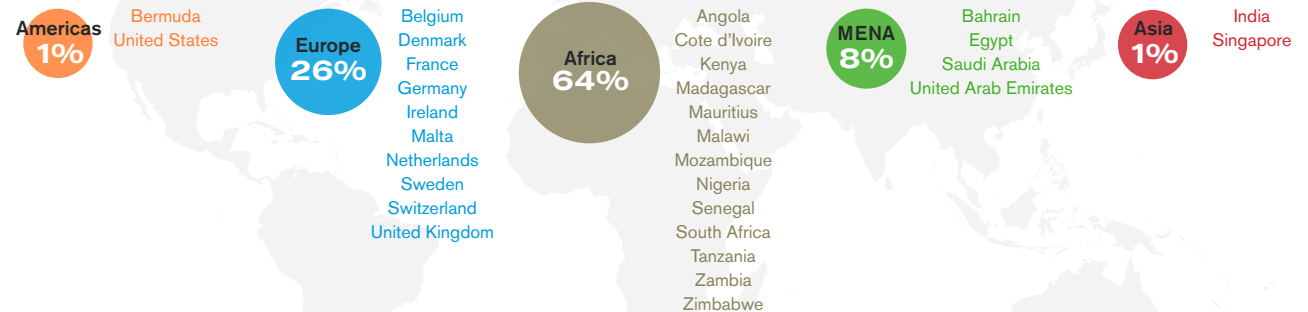
Countries represented in 2023



Exhibitors represented in 2023



Attendance by region in 2023



GTR Africa 2023 Cape Town's sponsors and partners

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MEDIA PARTNERS



GTR Africa 2023 Cape Town's speakers included 1/2

- › **Seyi Akinwale**, Senior Vice-President, Energy Financial Services, **GE Capital**
- › **Ahanna Anaba**, Head of Sales – Digital Solutions & Partnerships, **Finverity**
- › **Nastassia Arendse**, Business Anchor, **South African Broadcasting Corporation (SABC)**
- › **Divya Bagrecha**, Chief Treasury Officer, **Janus Continental Group (JCG)**
- › **Robert Besseling**, Chief Executive Officer & Founder, **Pangea-Risk**
- › **Jackie Boyce**, Vice-President, Africa, Global Trade & International Structured Finance, **Sumitomo Mitsui Banking Corporation**

“Great event! Well organised, excellent turnout and very relevant speakers. Trade focused for the future, for sure!”

V Maharaj, Oceana Group

- › **Russell Brown**, Global Head of Trade Finance, Financial Institutions, **Deutsche Bank**
- › **Gabriel Buck**, Managing Director, **GKB Ventures**
- › **Tod Burwell**, President & Chief Executive Officer, **BAFT**
- › **Andrew Bvumbe**, Head, Zimbabwe Aid & Debt Management Office, **Ministry of Finance and Economic Development**
- › **Michelle Chivunga**, Founder & Chief Executive Officer, **Global Policy House**

- › **Michael Creighton**, Executive Director, Credit & Political Risks, **WTW**
- › **Dinos Demetriades**, Chief Financial Officer, **Pelagic Resources**
- › **Portia Dube**, Head of Business Development, **ECIC**
- › **Sean Edwards**, Head of Legal, **SMBC Europe**; Chairman, **ITFA**
- › **Derryn Faure**, Head of Trade Finance Structuring, Syndication & Documentation, **Investec**
- › **Greg Fyfe**, Global Head, Sustainable & Climate Finance, **Standard Bank**
- › **Raphael Grojnowski**, Co-Founder & Director, **Mama Money**
- › **Bharat Gupta**, Senior Vice-President & Head, Trade & Structured Finance, Asia, Europe, Middle East & Africa, **Olam Global Agri**
- › **Laurie Hammond**, Partner, Johannesburg, **Hogan Lovells**
- › **Peter Hampson**, Head of Marketing & Communications, **BACB**
- › **Inal Henry**, Chief Executive Officer, **Reagalinfra Capital**
- › **Bohani Hlungwane**, Managing Director, Group Head of

“It is the first time attending this event and it has sharpened my acumen and knowledge on global trade and the available opportunities in Africa.”

B Mselemu, CRDB Bank

- Trade & Working Capital, pan-Africa, **Absa Corporate & Investment Bank**
- › **Johannes Horstmann**, Infrastructure Transaction Advisor, **J Advisory**
- › **Amir Hussain**, Senior Underwriter, Political Risk Insurance & Trade Credit, **Africa Specialty Risks**
- › **Rafique Jassiem**, Executive, Group Procurement, **Oceana Group**
- › **Thomas Kadantot**, Non-Executive Director, **First Capital Bank Malawi**

“A great networking forum with very relevant topics being discussed that are trade related. Keep it up!”

P Mansukhlal Shah, Victoria Commercial Bank

- › **Carol Khumalo**, Trading Operations, **Carbonado Energy**
- › **Aneta Klosek**, Market Planning Director, **LexisNexis Risk Solutions**
- › **Wouter Kool**, General Manager, Kenya, **Rabobank**
- › **Dr Acha Leke**, Senior Partner & Chairman, **McKinsey & Company**
- › **Luka Lightfoot**, Partner, Banking & Finance, **Baker & McKenzie**
- › **Nathalie Louat**, Director, Trade & Supply Chain, **IFC**
- › **Peter Malinzi**, Currency Trader, Africa Desk, **Rand Merchant Bank (RMB)**

GTR Africa 2023 Cape Town's speakers included 2/2

- › **Adam Marcus**, Head of Group Treasury, **Dis-Chem Pharmacies**
- › **Anne-Marie Woolley**, Chief Executive Officer, **Africa Global Trade Finance**
- › **Victor Mashoko**, Senior Manager, Structured Trade & Commodity Finance, **Afreximbank**
- › **Jean-Eric Matunga**, Head of Financial Institutions, **BankOne**
- › **Onyebuchi Memeh**, Head of Trade South Africa & Southern Africa, Transaction Banking, **Standard Chartered Bank**
- › **Lodewyk Meyer**, Banking & Finance Partner, **Tabacks**
- › **Zhann Meyer**, Head, Agricultural Commodities, **Nedbank**

“Great insights and for possible solutions shared towards making our continent trade in the most efficient ways.”

H Shoba, Maersk

- › **Justin Milo**, Executive, Head: Trade South Africa, **Standard Bank**
- › **Sekete Mokgehle**, Head, Export Credit Finance, **Nedbank**
- › **Stewart Mumba**, Head, Trade Finance & Working Capital, **Atlas Mara Zambia**
- › **Mergan Naidoo**, Head of Trade Advisory, **Rand Merchant Bank**
- › **John Martin Ndawula**, Associate Vice-President, Financial Institutions & Trade Finance, **Africa Finance Corporation (AFC)**

- › **Mark Norris**, Partner, **Sullivan & Worcester UK**
- › **Kayode Oladipo**, Partner, Africa Practice Leader for Finance & Lending, **Clifford Chance**
- › **Nicholas Oliver**, Head of Business Development, **NMS International Group**
- › **Sinan Ozcan**, Senior Executive Officer & Board Director, **DP World Financial Services**
- › **Marianna Papadopoulou**, Senior Specialist, Structured Finance & Syndications, **Industrial Development Corporation (IDC)**
- › **Mugundhan Paranthaman**, Head of Technology, **UAE Trade Connect**
- › **Tsvetan Pavlov**, Regional Head of Africa & Europe, Global Credit Insurance Group, **Standard Chartered Bank**
- › **Ralph Pecker**, Founder & Executive Director, **Paycode**
- › **Duarte Pedreira**, Head of International Development Client Coverage; Head of Trade Finance, **Crown Agents Bank**; Board Member, **ITFA**
- › **Lorna Pillow**, Chief Operating Officer, **LFC**; Vice-Chair, **ITFA**
- › **Louis du Plessis**, Head, Trade Finance, **Rand Merchant Bank (RMB)**
- › **Emuel Schoeman**, Co-Founder & Managing Director, **Addendum Financial Technologies**
- › **Sean Shiels**, Head, Africa, Grains & Oilseeds, **ETG**
- › **Amish Shunker**, Head, Solutions Structuring Group, **Standard Bank**
- › **Jørn Fredsgaard Sørensen**, Department Director, Country, Bank & Sector, **EKF**
- › **Srividya Subramanian**, Global Head – Sales & Origination, META & APAC, **Traydstream**

- › **Carlos Teixeira**, Global Industry Principal, **Finastra**
- › **Freddie Tucker**, Investment Director, Trade & Supply Chain Finance, **British International Investment**
- › **Dirk van den Berg**, Head of Export Finance, Southern Africa, **UK Export Finance (UKEF)**
- › **Mohan Vivekanandan**, Group Executive, Group Client Coverage, **Development Bank of Southern Africa (DBSA)**
- › **Michael Vrontamitis**, Deputy-Chair, **World Trade Board**
- › **Prince Wadie**, Trade Structuring Head, Sub-Saharan Africa, **Citi**
- › **Eleanor Weir**, Executive Director, Structured Export Finance, **Standard Chartered Bank**
- › **Sarah Whitten**, Regional Manager for Finance & Implementation, **U.S. Trade & Development Agency**

“GTR Africa continues to be the leading trade event on the continent. Providing a platform to meet with those working in this sector.”

P Hampson, BACB

- › **George Wilson**, Head, Institutional Trade Finance, Investec; Chair of Africa Regional Committee, **ITFA**
- › **Florian Witt**, Managing Director, Divisional Head International & Corporate Banking, **ODDO BHF**
- › **Kathleen Wong**, Partner, **Allen & Overy**
- › **Oliver Wright**, Director, **BPL Global**

Companies who attended GTR Africa 2023 Cape Town 1/2

Corporates & traders		
Abbott	Emadeb Energy	Multi Commerce FZE
Aleit Events	EMN Energy	Munch Innovation
Alpha Namata	Empire Construction Equipment	Nabaki Afrika
Alstro	Export Trading Group (ETG)	NMS
Ameropa	GasOilInc Trade Desk	Oceana Group
Archer Daniels Midland (ADM)	GE Healthcare	Olam International
Axendo	Good Hope Palace Hotels	Pelagic Resources
BB Energy	Grain Matters	Pep Africa
BP	Heineken	PetroSA
BUA Group	Holdsport Group	PhiTraders
C. Steinweg Group	Idea Fruit	Pioneer Fishing
Carbonado Energy	IntriHEALTH	Premium Tobacco International
Cargill	Jaguar Petroleum	Puma Energy
CCI Global	Janus Continental Group	Quantum Solutions
Chicago Pneumatic Tools	Jozac Traders Pty Limited	Rainbo Supplies
Cofco International	Juice Bro's	Rand Agri
Commodity Insight Africa	Kariya Energy	Rentworks
Connect Earth	Lasec	Seaboard
CSI Energy Group	Lindsay Africa	Seamaster
Cummins	Lindsay Corporation	Sekelo Oil Trading
Dalbit International	LITASCO	SMS Group
Diemersfontein Wine & Country Estate	Make Sense Global	Stuttafords Zimbabwe
Dijo Seed Xports	Medhold Medical	Sunray Corporation
Dis-Chem Pharmacies	Megnacio	The Co-Op Humansdorp
Distell Group	Mitsun Group	VMLY&R
DMT International	Mocoh Energy	Woolworths Holdings

Non-bank financiers		
South African Broadcasting Corporation (SABC)	Creation Capital	INOKS Capital
Africa Global Trade Finance	Cresco	London Forfaiting Company
African Guarantee Fund (AGF)	Delphos International	Maersk
AlmaStone	Dhow Capital Group	Traxys
Barak Fund Management	DP World Financial Services	Trove Capital Limited
British International Investment	GE Capital	
Challenger Management Limited	Industrial Development Corporation	

Banks & financiers		
Absa Corporate and Investment	FCMB Bank UK	National Bank of Egypt
AfreximBank	FDH Bank	Nedbank CIB
Atlas Mara	First Capital Bank	NMB Bank
BACB	First National Bank (FNB)	ODDO BHF
Bank of Africa United Kingdom	Ghana International Bank plc	Rabobank
Bank One	Gulf International Bank	Rand Merchant Bank
Belfius Bank	HDFC Bank	Standard Bank
BNI Madagascar	International Finance Corporation (IFC)	Standard Chartered
Citi	Investec Bank	Sumitomo Mitsui Banking Corporation (SMBC)
Commerzbank AG	J.P. Morgan	Swedbank
CRDB Bank	KfW IPEX Bank	The Access Bank UK
Credit Europe Bank	Loita Business Marketplace	Trade and Development Bank (TDB)
Crown Agents Bank	Mashreq	Victoria Commercial Bank
Deutsche Bank	MCB	Zanaco
Development Bank of Southern Africa (DBSA)	Mizuho Bank	

Insurers & risk analysts		
Africa Specialty Risks	Chaucer Group	Lancashire Group
African Trade Insurance Agency (ATI)	Chubb Global Markets	Marsh Specialty
Aon	Export Credit Insurance Corporation South	Pangea-Risk
Ark Syndicate Management	Africa (ECIC SA)	Price Forbes
Ark Underwriting	Global Collateral Control (GCC)	The Hartford
BPL Global	Howden Group	WTW

Technology & fintech		
Addendum Financial Technologies	LexisNexis Risk Solutions	Tessellate
China Systems	Mama Money	Tinubu
Contour	Paycode	Traydstream
Finastra	Surecomp	UAE Trade Connect (UTC)
Finverity	Temenos	

Consultants & accountants		
Bongani Consulting	Holtarka Limited	Reaganfra Capital
Choice Mauritius	Independent	Recovery Advisers
Collateral Management International	Intellidex	Vallis Group
GKB Ventures	McKinsey & Company	

“Very well organised event with relevant content and great networking opportunities. Will definitely attend again.”

J Hansen, Africa Global Trade Finance (AGTF)

“This is the best trade event for banks, companies and services providers in the trade space to meet up and connect.”

L Stuart, ABSA

“GTR Africa 2023 was more than a conference. Simply an awesome experience for market knowledge and networking opportunities.”

A Lwatula, Zanaco

Companies who attended GTR Africa 2023 Cape Town 2/2

Lawyers		
Allen & Overy	ENSAfrica	Sullivan & Worcester UK
Baker McKenzie	Hogan Lovells	Tabacks
Carter Lemon Camerons	Norton Rose Fulbright	
Clifford Chance	Stein Scop Attorneys	

Govt orgs & public bodies		
Bankers Association for Finance & Trade (BAFT)	Foreign, Commonwealth and Development Office (FCDO)	Public Investment Corporation (PIC) U.S. Trade & Development Agency
British Chamber of Business in Southern Africa (BCBSA)	International Trade and Forfeiting Association (ITFA)	Zimbabwe Public Debt Management Office (ZPDMO)
Foreign & Commonwealth Office (FCO)	Ministry of Finance & Economic Development of Zimbabwe	Zimbabwean Ministry of Finance & Economic Development

Investor	
Sekila International Trade	

Recruiter	
CA Global Africa Recruitment	

Media		
Corporate Image	IMA Media Africa	South African Broadcasting Corporation (SABC)
Debtwire	Mtungwa Media	Small Business Connect
Global Trade Review (GTR)	Nethe Communications & Media	

ECAs & multilaterals		
Africa Finance Corporation	EKF	UK Export Finance (UKEF)
African Development Bank (AfDB)	MIGA	

Service provider		
AmSpec	DMT Collateral	Tradeable House Africa
Ceravoid	Global Policy House	

Business advisory	
J Advisory	

EPCs (Engineer Procurement & Construction)	
ECC	

“This conference brings new evolving ideas and solutions to industry challenges.”

S Jacobs, IMA Media Africa

“Keeping development markets in touch with first world market trends.”

J Louw, The Co-Op Humansdorp

“Phenomenal platform to network and develop relationships.”

S Rabsch, CA Global Africa Recruitment

“This was a memorable conference. Great speakers, great topics and very lively participants. I am looking forward to the next one!”

O Memeh, Standard Chartered Bank

“Excellent perspective to global trade. Overall, a great networking event!”

M Shadunka, Atlas Mara